

# If ranking is the disease, is benchmarking the cure?

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Berlin, 7 October 2010

**IREG-5 BERLIN**

**EDUCATION**  
THE WORLD BANK

# outline of the presentation

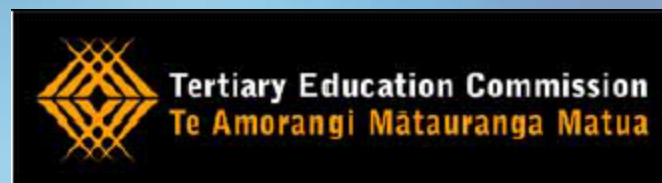
- uses and abuses of rankings
- from ranking to benchmarking
- benchmarking tertiary education systems



# QS TOP UNIVERSITIES

Ranking Web of World Universities

January 10



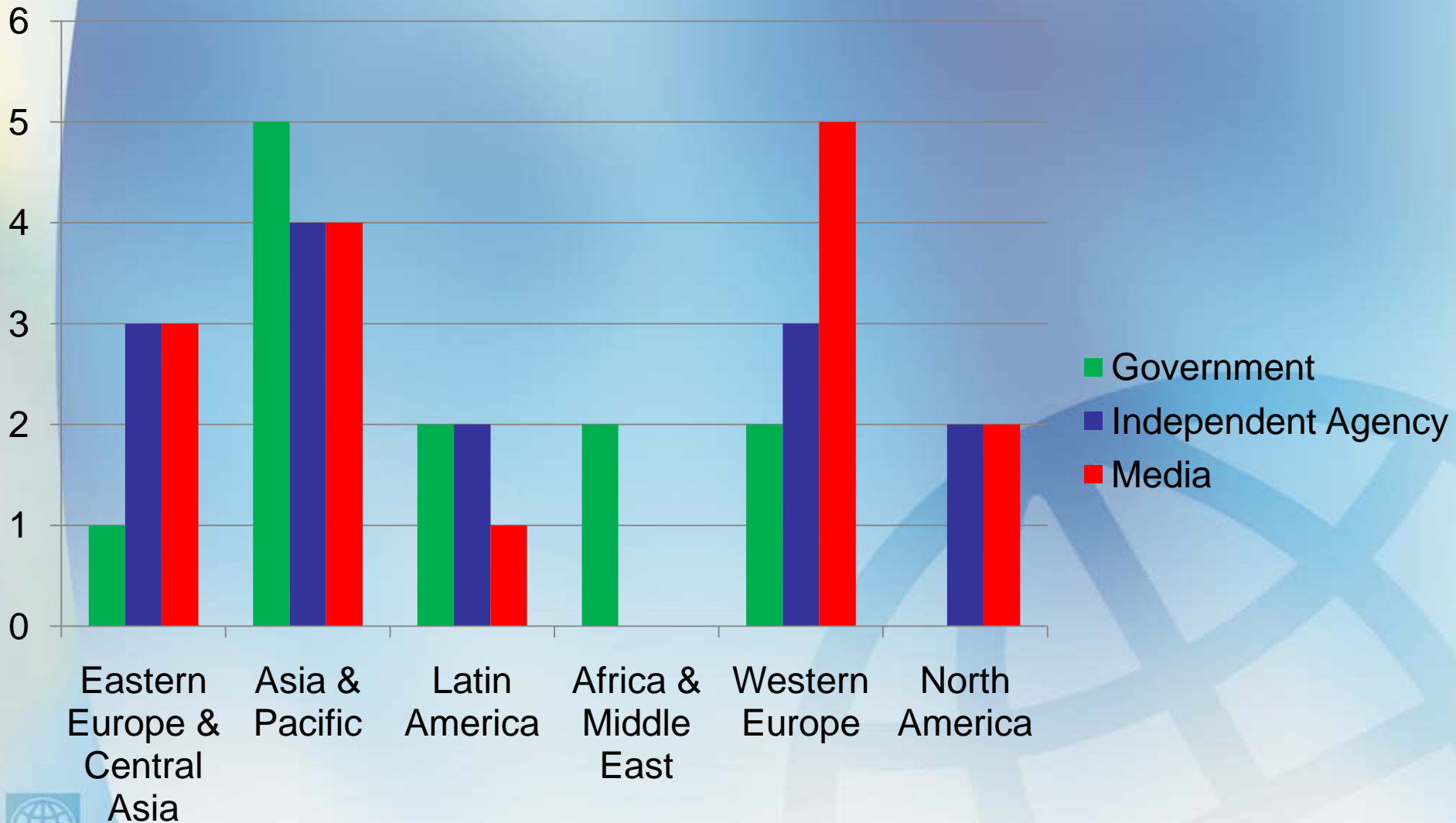


# ranking systems in 2010

Region	National and International Ranking System
<b>Eastern Europe and Central Asia</b>	Kazakhstan (A, B), Poland (C), Slovakia (B), Romania (B/C), Russia (B, IB), Ukraine (B/C)
<b>East Asia and Pacific</b>	Australia (B), China (B, C, IB), Hong Kong (C), Japan (B, C), Korea (A), Malaysia (A), New Zealand (A), Taiwan (B, IB), Thailand (A)
<b>Latin America and the Caribbean</b>	Argentina (A), Brazil (A), Chile (C), Mexico (B), Peru (B)
<b>Middle East and North Africa</b>	Tunisia (A)
<b>North America</b>	Canada (B, C, B/C), United States (C, IC)
<b>South Asia</b>	India (B/C), Pakistan (A)
<b>Sub-Saharan Africa</b>	Nigeria (A)
<b>Western Europe</b>	France (IB), Germany (B/C, C), Italy (C), Netherlands (A), Portugal (C), Spain (B, C, IC), Sweden (C), Switzerland (B/C), United Kingdom (A, B, IC)



# who prepares the rankings?







**DIRECTIONS IN DEVELOPMENT**  
Human Development

# The Challenge of Establishing World-Class Universities

Jamil Salmi



THE WORLD BANK



# **a thin line between love and hate**

- disagreement with principle
- criticism of methodology
- boycotts
- political pressure
- court actions (New Zealand, Holland, Canada)





# danger of rankings

- changes guided by rankings criteria
  - priority given to top students (equity concern) and/or foreign students
  - resource allocation (research)
- fraud in data presentation or survey participation, payment of students



From The Times

May 14, 2000

## Kingston University students told to lie to boost college's rank in government poll



(AP Photo/The Times)

# Red Queen effect



# government responses

- let us make a new ranking (Russia, Ecole des Mines, France / EU)
- let us encourage mergers (France, Russia, Denmark)
- let us give additional money (Excellence Initiatives)
  - concentrate or spread in an equal manner?
  - select or make institutions compete?





# **risk of resource misallocation**

'...Australia cannot afford to spread its relatively small resources too thinly. It must invest in niche areas. This means that some universities and some fields should get preferential treatment. If Australia does not have some universities playing at the high end, Australia will fall behind.' (Gallagher, 2008)



# so should we just get rid of rankings?



# GH**ST**BUSTERS



# benefits of information

- choice of institution (domestic) or for studies abroad
  - surveys of student engagement
  - information about labor market outcomes (Chile, Colombia)







## descargas

[Documento oficial \(PDF\)](#)

[Estudios](#)

[Base de Datos \(XLS\)](#)

[Nota Metodológica \(PDF\)](#)

[Video Demo!](#)

## varios

[Preguntas Frecuentes](#)

[Glosario de Términos](#)

[Condiciones de Inform](#)

[Links de Interés](#)



## Futuro Laboral

El sitio [www.futurolaboral.cl](http://www.futurolaboral.cl) es un servicio de información pública desarrollado por el Sistema Nacional de información la Educación Superior (SIES) de la División de Educación Superior del MINEDUC destinado a los estudiantes de enseñanza media y superior, sus familias, profesores, orientadores, académicos, medios de comunicación, empleadores y empleadores.

Futuro Laboral actualmente informa sobre 85 carreras profesionales y 50 técnicas, que concentran más del 80%

# benefits of information

- choice of institution (domestic) or for studies abroad
  - surveys of student engagement
  - information about labor market outcomes (Chile, Colombia)
- culture of transparency
- setting stretch goals



# positive aspects at institutional level

- collecting and publishing more reliable data
- analyzing key factors explaining ranking
- seeking to improve teaching, learning and research
- proposing concrete targets to guide [but not replace] strategic planning
- entering into mutually advantageous partnerships



# the power of rankings

- public debate
  - Malaysia
  - Brazil
  - France





# national level

12/11 MONDE/SAMEDI 24 JANVIER 2004

## SOCIÉTÉ ENSEIGNEMENT SUPÉRIEUR

**FAIBLESSE DU FINANCEMENT** public de l'enseignement supérieur et de la recherche, succès de la pétition « Sauvons la recherche », signée par 22 000 chercheurs : l'université française est en état de « crise inten-

te », selon Michel Laurent, le vice-président de la conférence des présidents d'université. Un « **PLAN D'URGENCE** » a été réclamé lors des assises nationales, organisées jeudi 22 et vendredi 23 janvier par l'UNEF et

le Snesup-FSU, les principaux syndicats d'enseignants et d'étudiants. La première faculté française n'arrive qu'au 65<sup>e</sup> RANG d'un palmarès international de l'enseignement supérieur établi par une université chinoise.

Selon le chercheur Jean-Jacques Payan, le système français est « le plus inégalitaire et le plus inefficace des pays développés ». Il se prononce pour une **AUTONOMIE ACCRUE** des universités et une sélection à l'entrée.

### La grande misère des universités françaises

Plusieurs conseils d'administration d'université ont menacé de ne pas voter leur budget pour protester contre l'insuffisance de leurs moyens. Malgré un budget global en hausse de 3 %, les établissements sont contraints à des restrictions sévères et font des « économies de bout de chandelle »



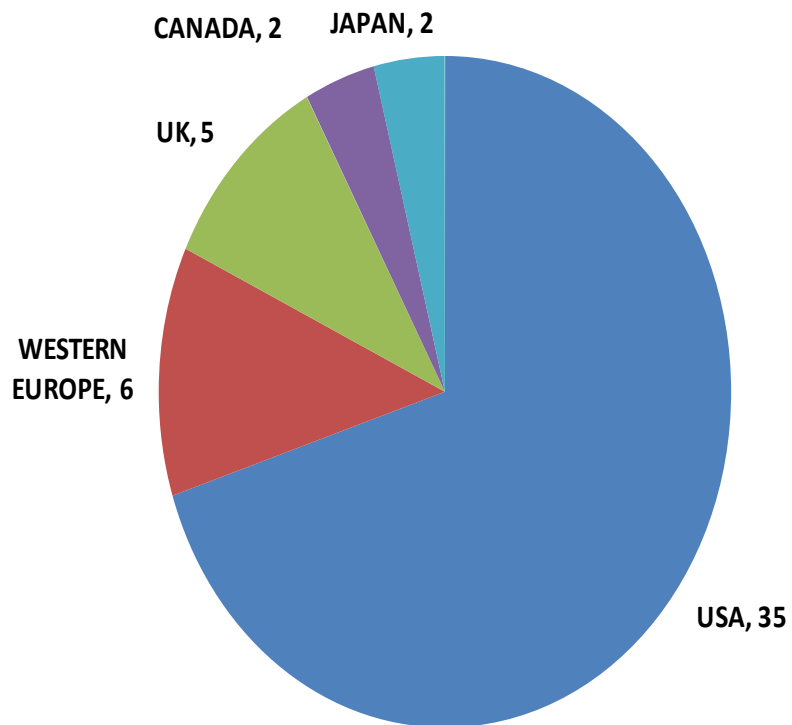
# outline of the presentation

- uses and abuses of rankings
- **from ranking to benchmarking**

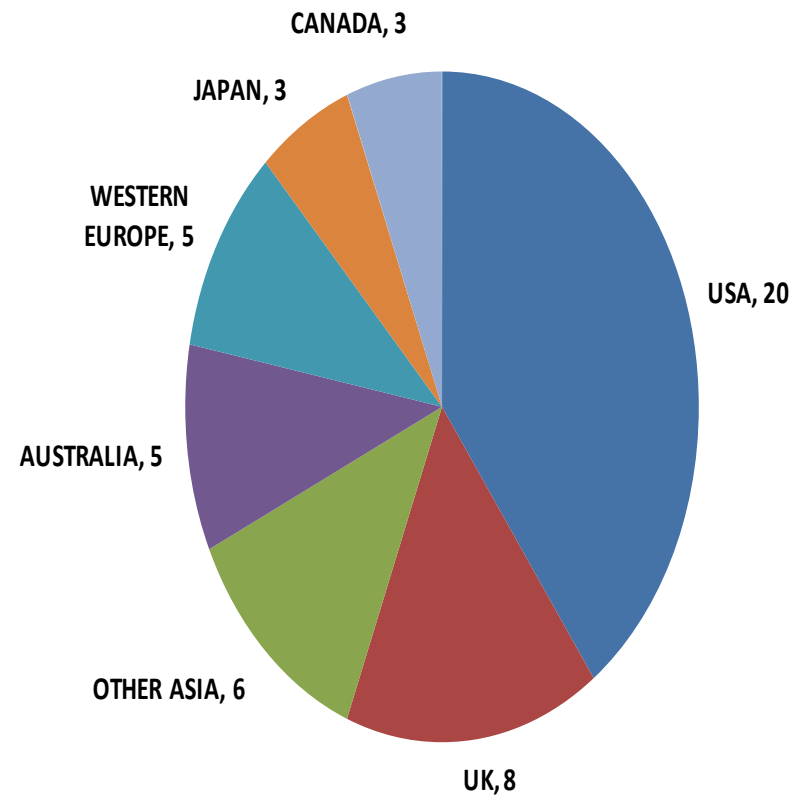


# top 50 universities (2010)

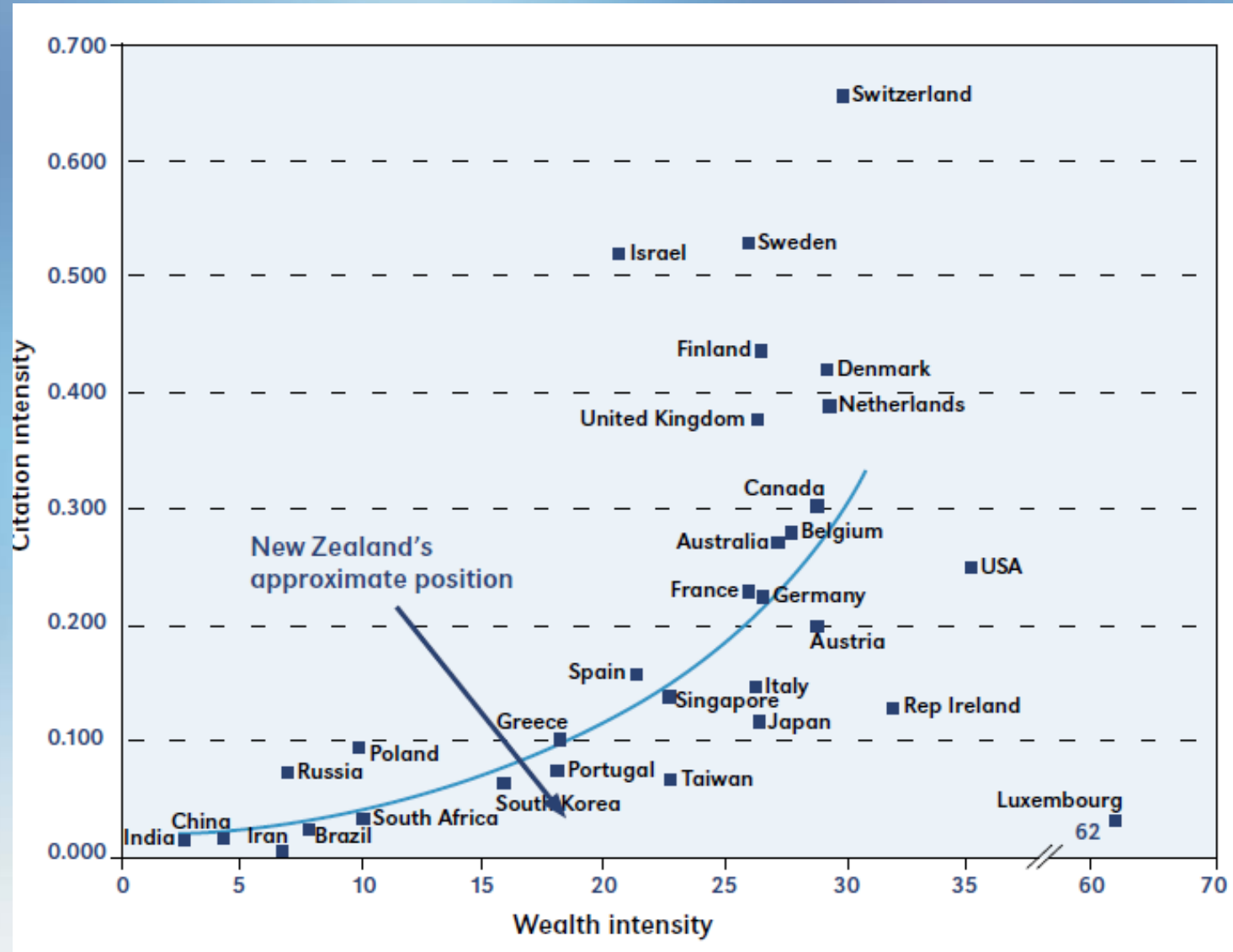
**ARWU: 2010**



**THES: 2010**



# size effect



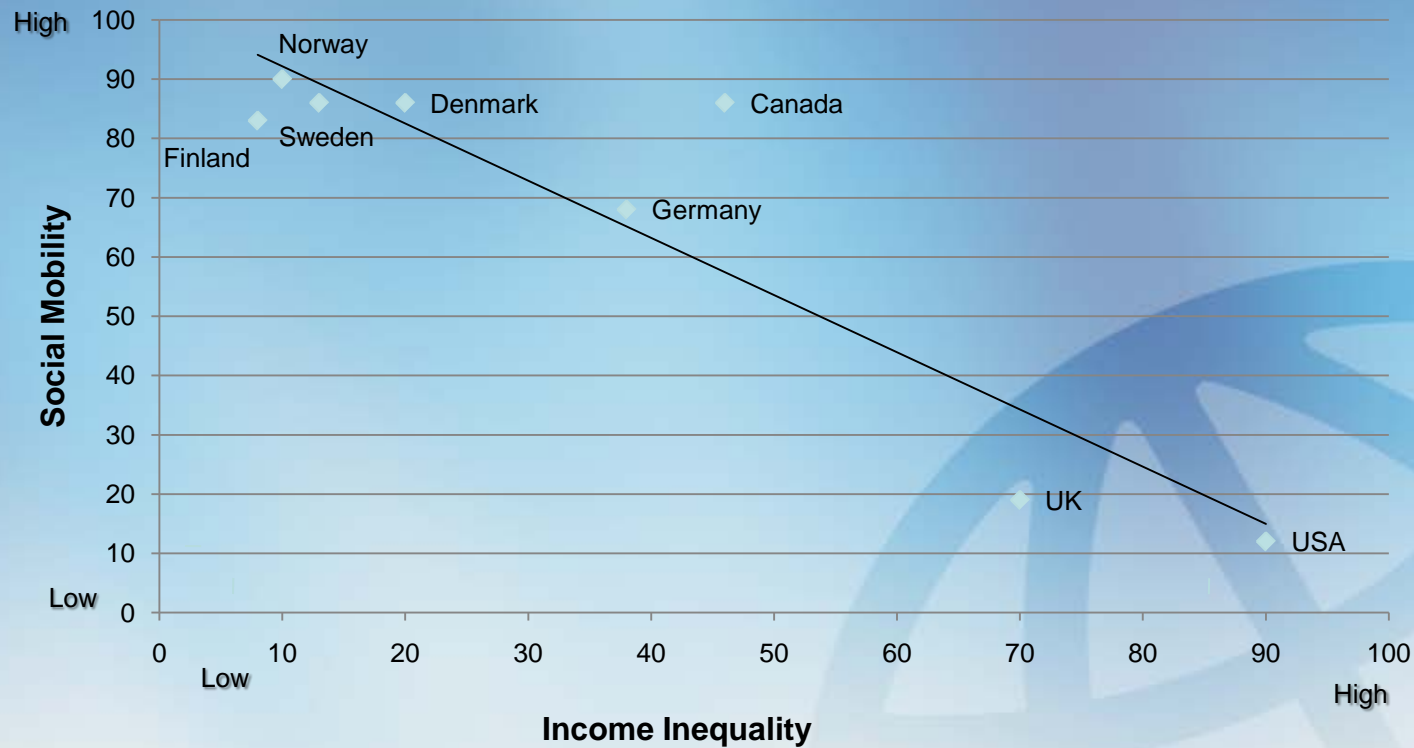


# ARWU

## Population required to create a top 500-listed university

Country	No. Top 500s	Population (000)	People required to produce each top 500
Sweden	11	9,045	822.27
New Zealand	5	4,173	834.6
Finland	6	5,244	874
Switzerland	8	7,581	947.63
Norway	4	4,644	1,161
Austria	7	8,205	1,172.14
Israel	6	7,112	1,185.33
Denmark	4	5,484	1,371
Australia	15	20,600	1,373.33
Ireland	3	4,156	1,385.33

# social mobility and inequality



# well-performing economies without world-class universities

WEF	WB K4D	SJTU
USA	Denmark	US (1)
Switzerland	Sweden	UK (4)
Denmark	Finland	Japan (19)
Sweden	Netherlands	Switzerland (24)
Singapore	Norway	Canada (24)
Finland	Canada	France (42)
Germany	Switzerland	Denmark (45)
Netherlands	UK	Netherlands (47)
Japan	USA	Sweden (51)
Canada	Australia	Germany (55)



# what the rankings lens does not allow us to see

- overall performance of tertiary education systems
- access vs. equity
- quality and relevance
- institutional differentiation
- contribution to local economic and social development (human capital vs. patents)



'The United States doesn't have a world-class higher education system because it has many world-class universities; instead it has world-class universities because it has a world-class higher education system.'

(Birnbaum, 2007)



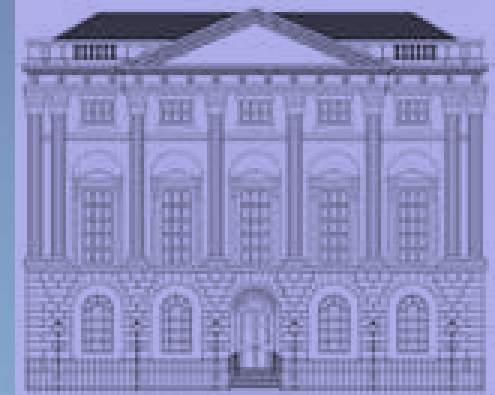


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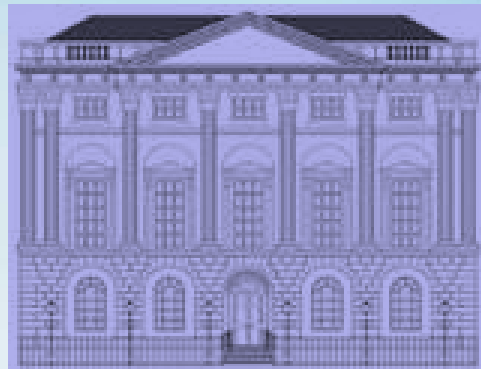
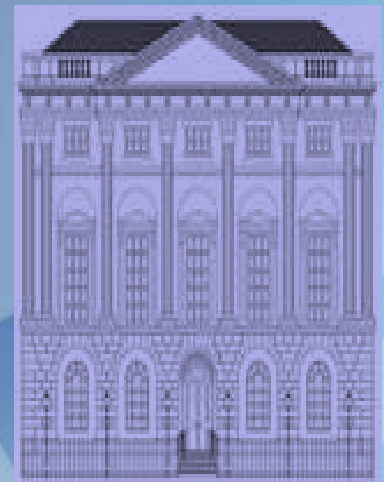
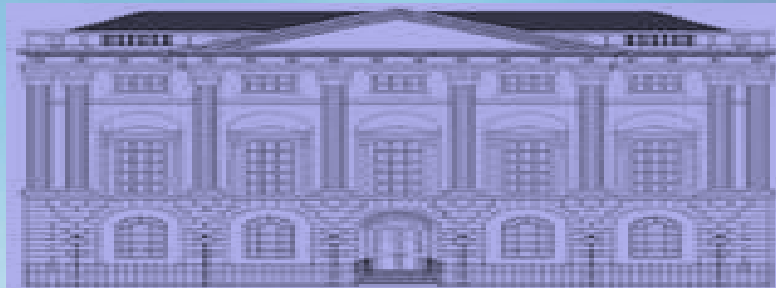
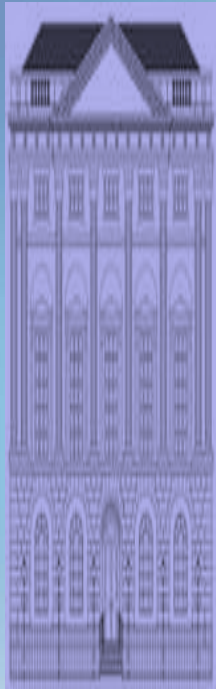
- uses and abuses of rankings
- from ranking to benchmarking
- **benchmarking tertiary education systems**



# cross-country comparisons help put things into perspective



# multi-dimension comparisons enriches the diagnosis



# what is benchmarking?

- process of comparing the performance of one's tertiary education system to that of other systems
  - competitors
  - good practices



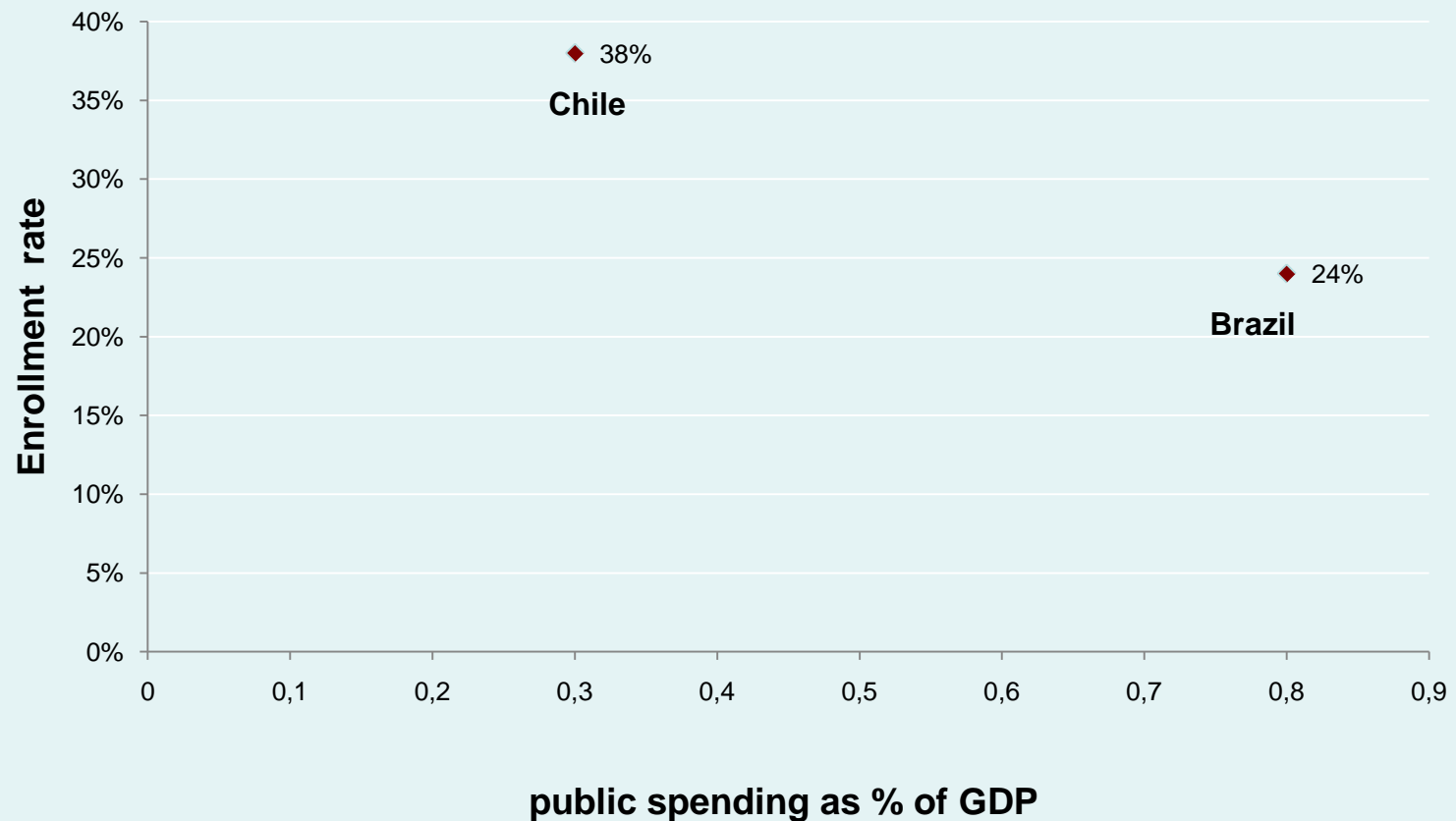
# purpose

- improving performance
  - diagnosis (identification of areas for improvement)
  - definition of specific corrective interventions
  - no consensus on what countries should do to improve their performance
  - wide variations in system performance with similar funding levels and common country characteristics





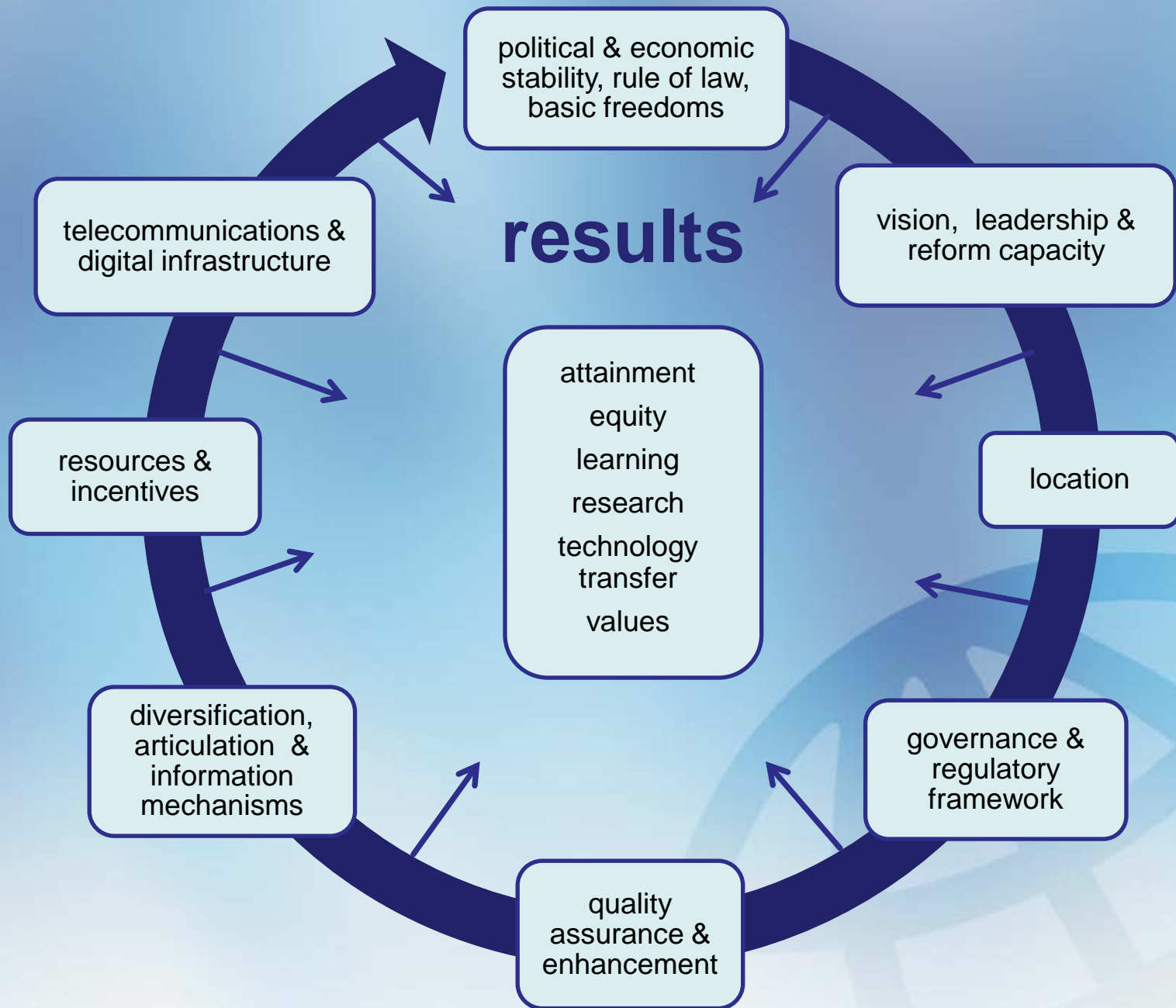
# comparing Brazil and Chile



# elaborating the theoretical framework

- distinction between performance and health of system
  - how good are the system's actual outcomes?
  - does it operate under conditions known to lead to high performance?
- definition of outcomes / outputs / results
- identification of determinants and causality relationships
  - informed by empirical evidence







2000

**results**

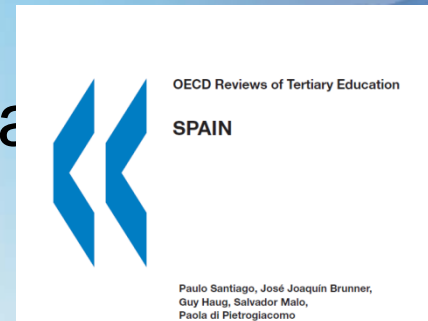
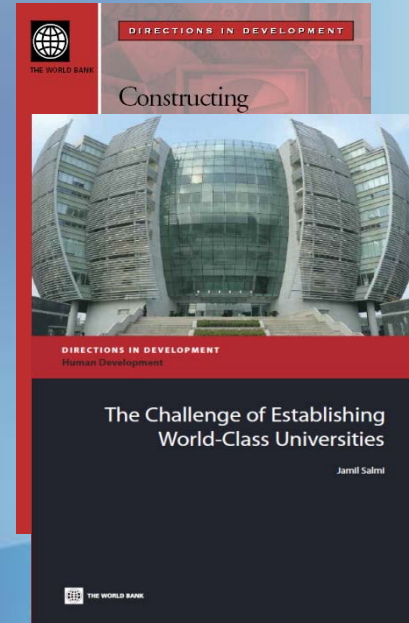
2010

**drivers of performance**




# justification for conceptual framework

- World Bank: Constructing Knowledge Societies (2002)
- OECD Synthesis of Tertiary Education Reviews (2007)
- Salmi: Challenge of Establishing World-Class Universities (2009)
- Aghion et al: Governance and Performance of Research Universities (2009)





# three types of indicators



quantitative	<ul style="list-style-type: none"><li>• objective measure</li></ul>
qualitative - observed	<ul style="list-style-type: none"><li>• objective description</li></ul>
qualitative - interpreted	<ul style="list-style-type: none"><li>• value judgement</li></ul>



# examples of indicators (results)



## attainment

- proportion of the working-age population (25-64) with a tertiary degree

## achievement gap


- proportion from highest quintile over proportion from lowest quintile

## quality

- number of ranked universities per 100,000 inhabitants



# examples of indicators (results)



research  
output

- number of citations per 100,000 inhabitants

technology  
transfer

- number of patents per 100,000 inhabitants

values

- proportion of voting age people who actually vote



# examples of indicators (system health)



## regulatory framework

- legislation and QA requirements favorable to private institutions (Y/N)

## institutional autonomy


- Board selects university leader (Y/N)

## quality assurance

- proportion of accredited programs



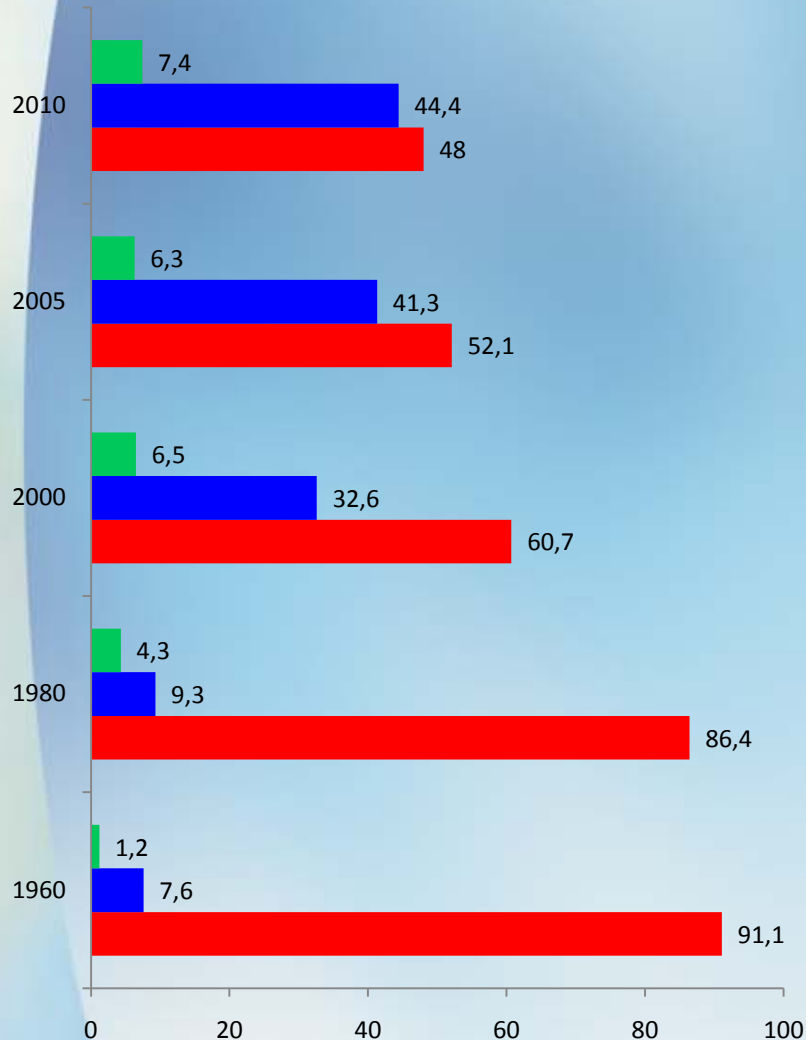
# examples of indicators (system health)



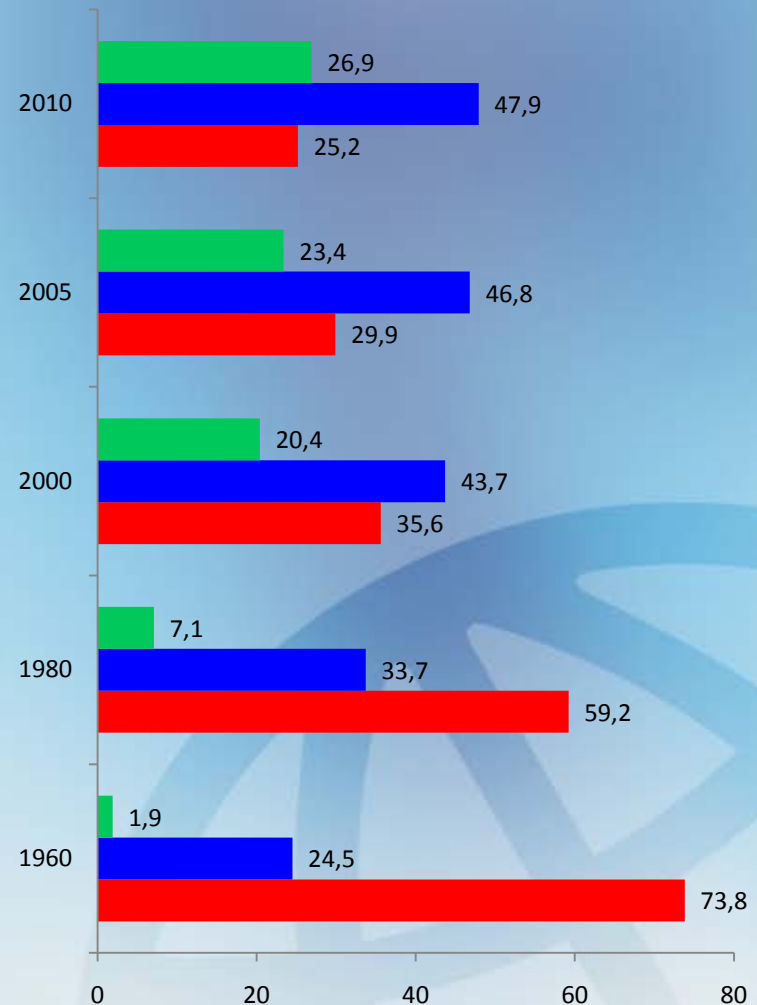
financing	<ul style="list-style-type: none"><li>• investment in tertiary education as proportion of GDP</li></ul>
allocation mechanisms	<ul style="list-style-type: none"><li>• proportion of public funds allocated with performance criteria</li></ul>
resource utilization	<ul style="list-style-type: none"><li>• average cost of a graduate</li></ul>



# comparing Brazil and Chile's attainment



**Brazil**



**Chile**



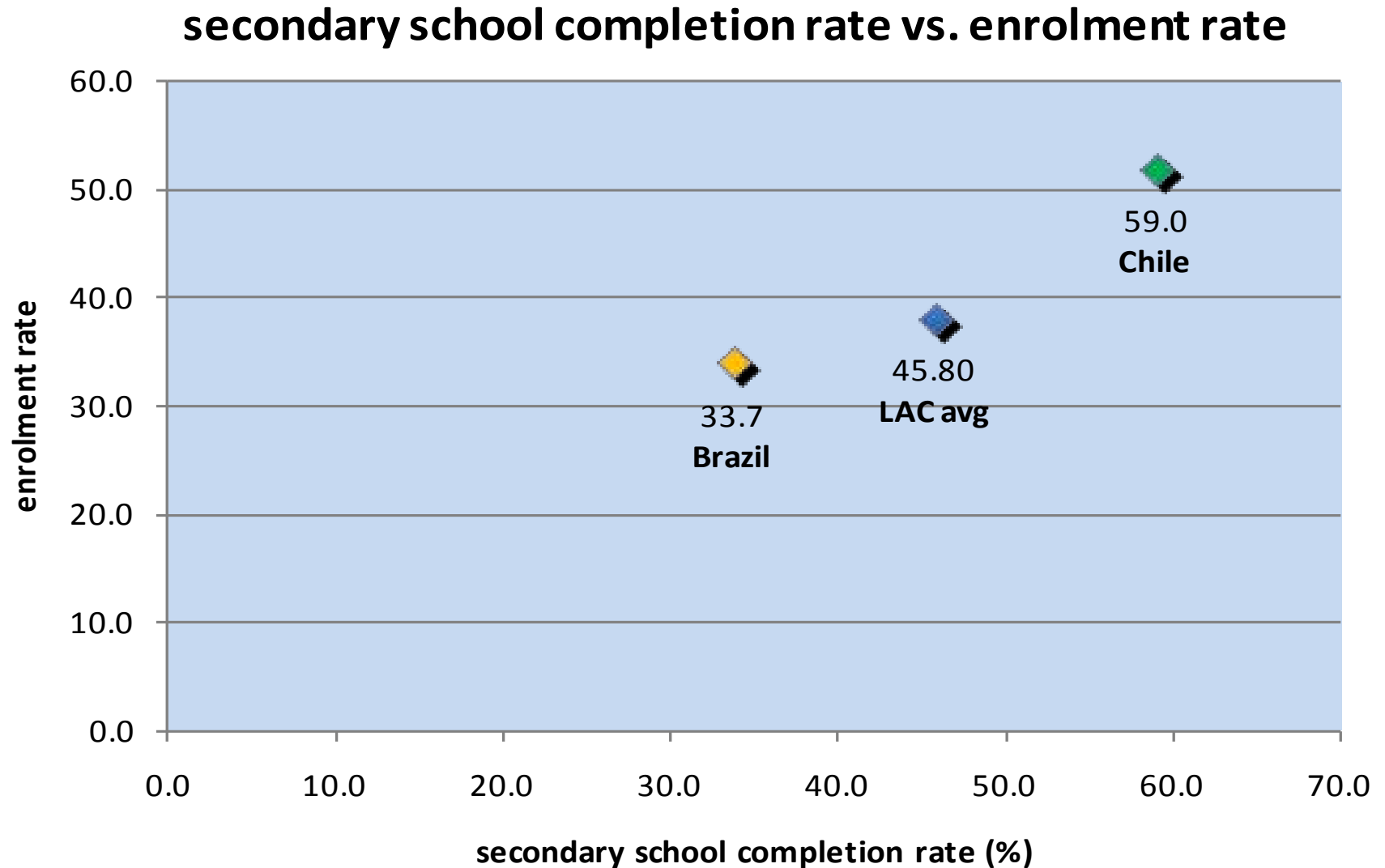


# key drivers of enrolment

No.	Driver
1	secondary education completion rate
2	public and private spending on tertiary education as a percentage of GDP
3	share of private spending as a proportion of total spending on tertiary education
4	proportion of public spending, tertiary on total student aid (loans plus grants)
5	private enrolment share, tertiary (%)
6	proportion of students studying at non-university institutions (open university, polytechnics. etc) (%)

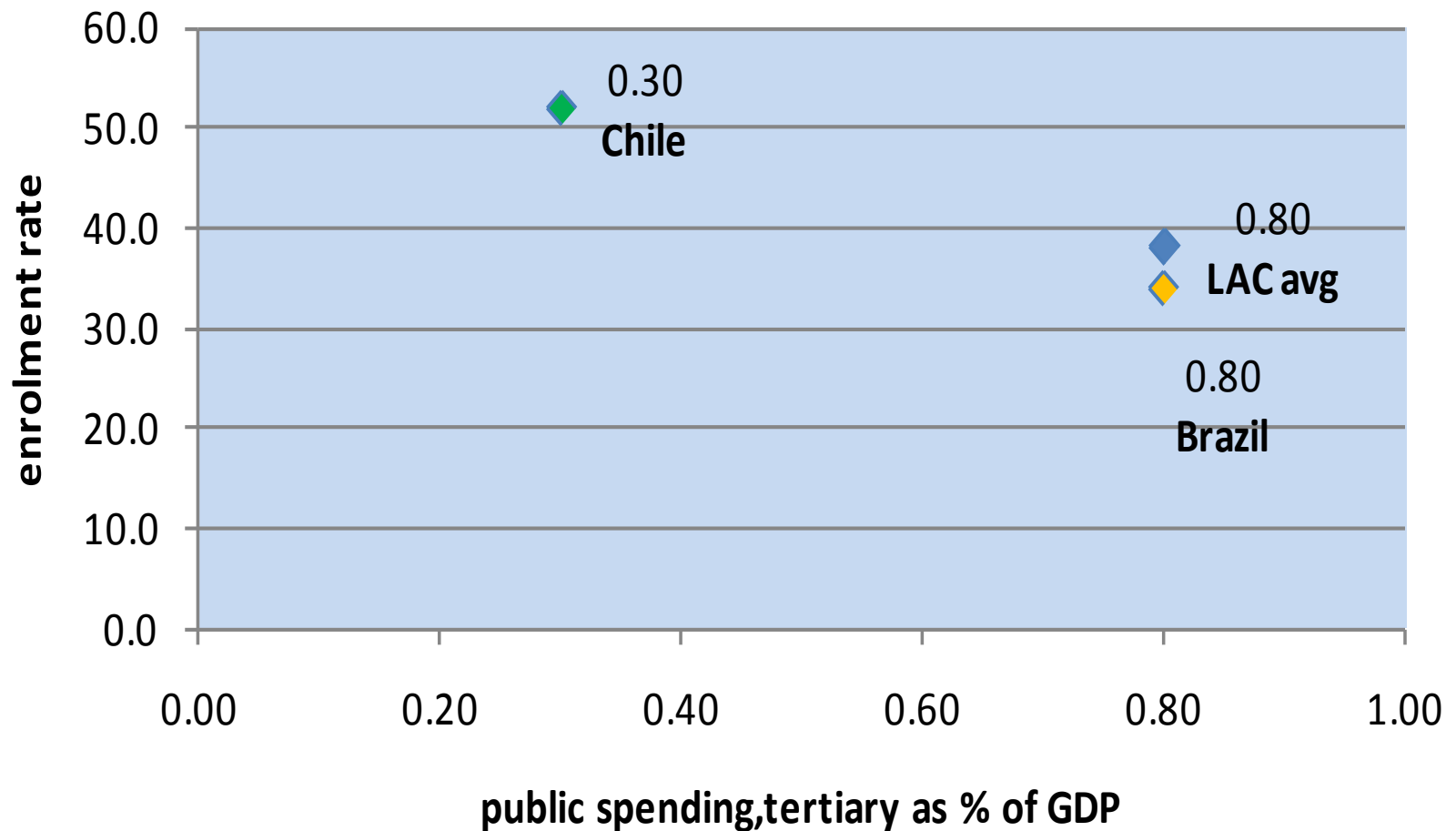


# secondary school completion rate

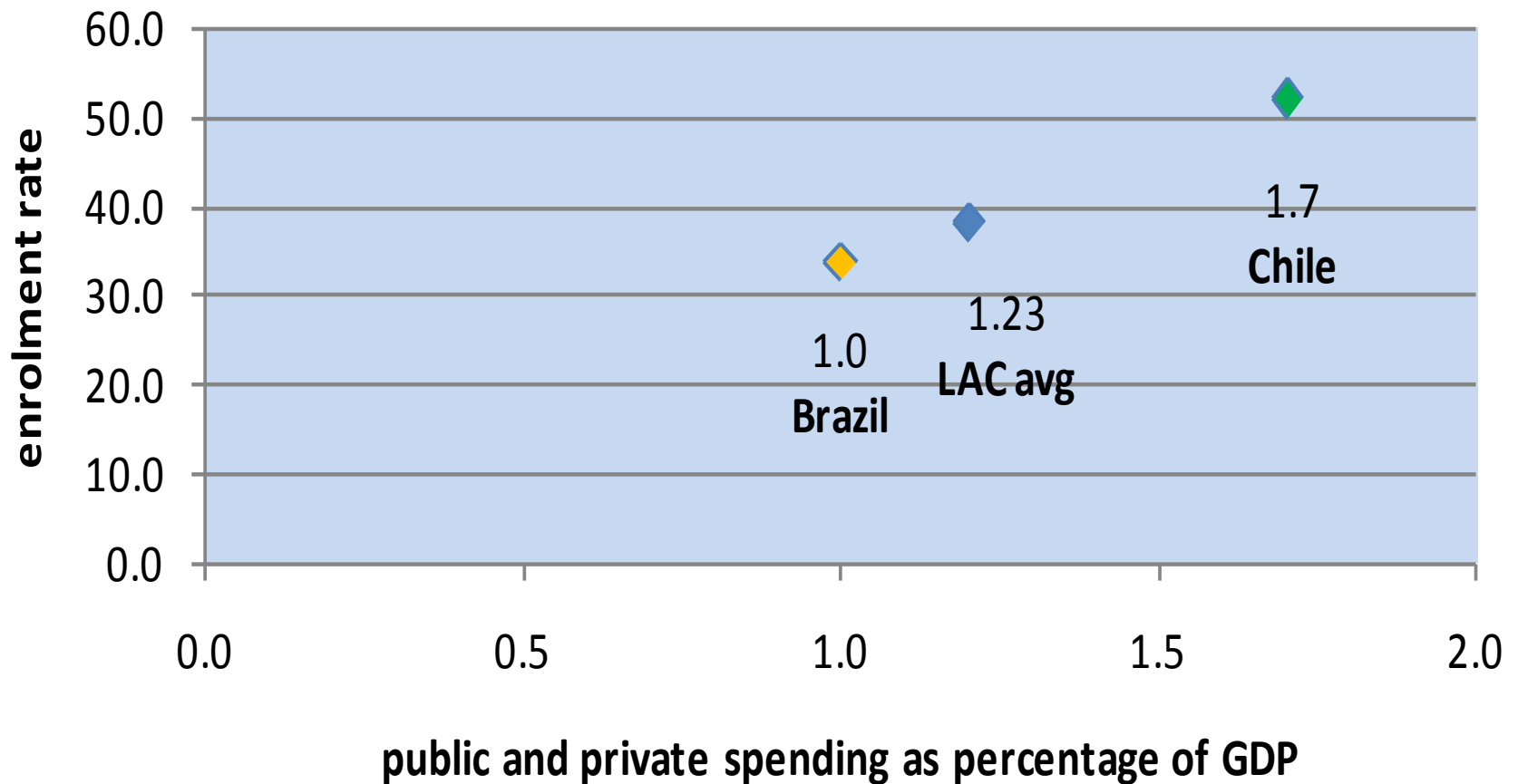


# public spending

## public spending vs. enrolment rate

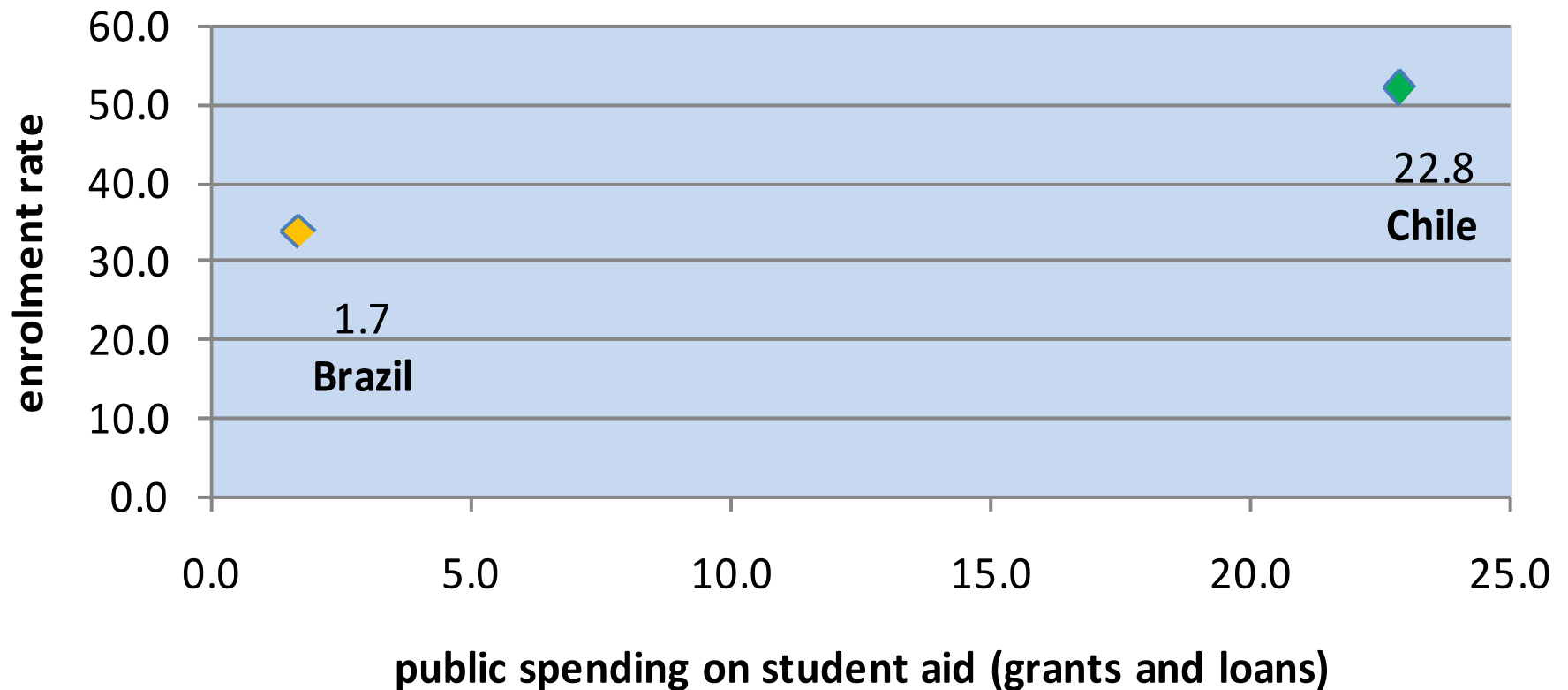


# public and private spending as % of GDP vs. enrolment rate

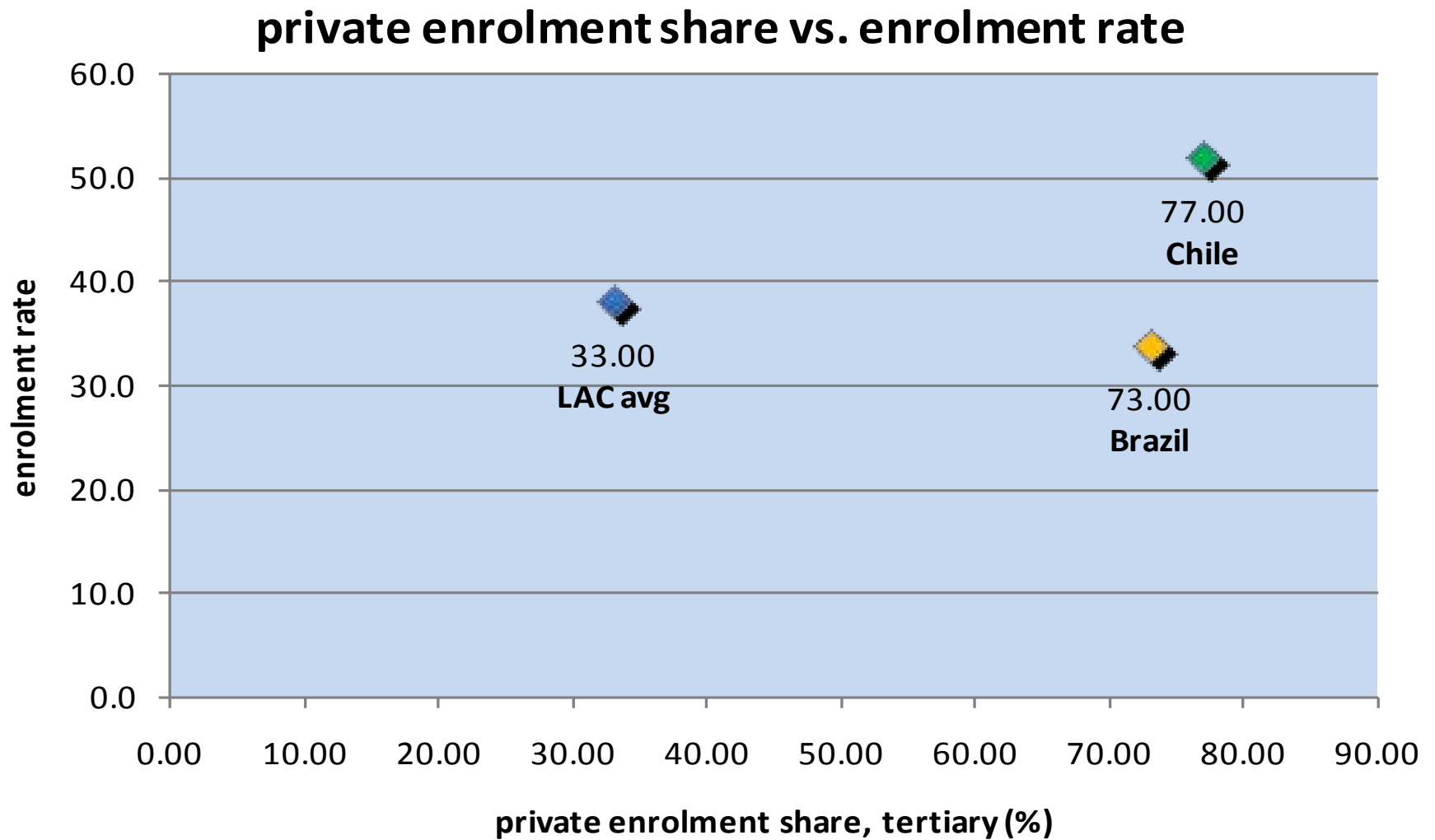


# student aid

## public spend on student aid vs. enrolment rate



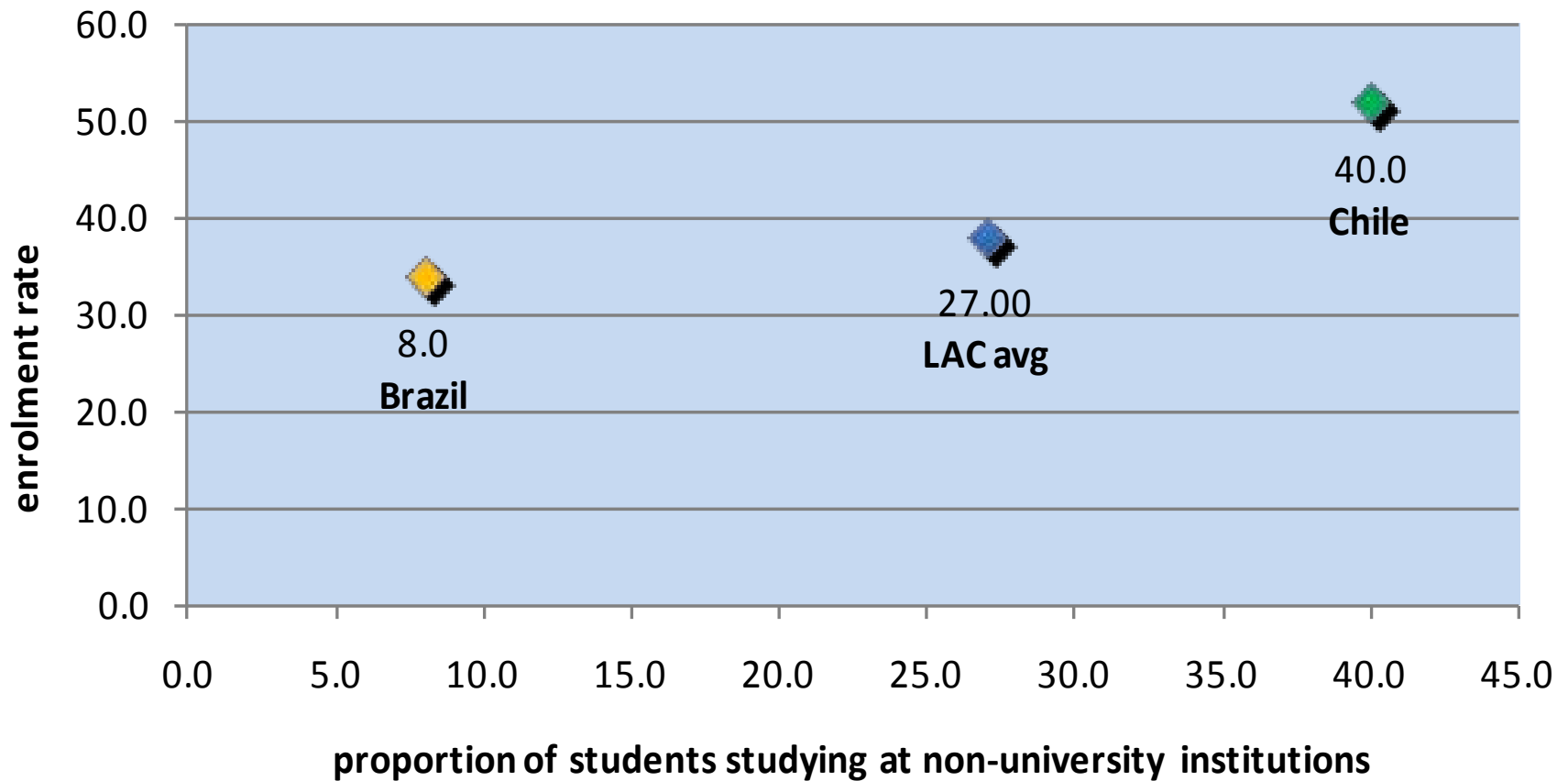
# private enrolment



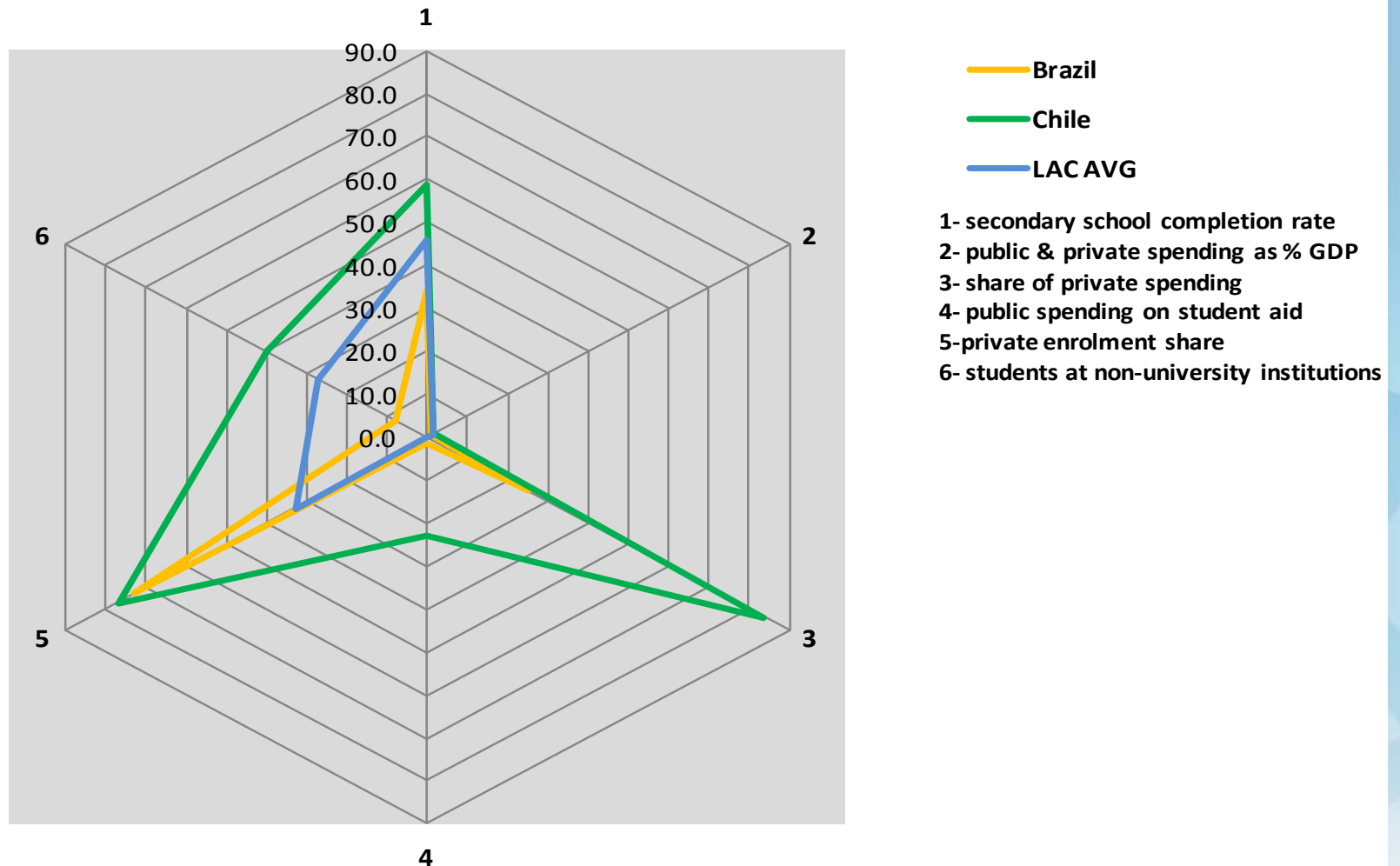


# enrollment in non-university institutions

proportion of students studying at non-university institutions vs. enrolment rate



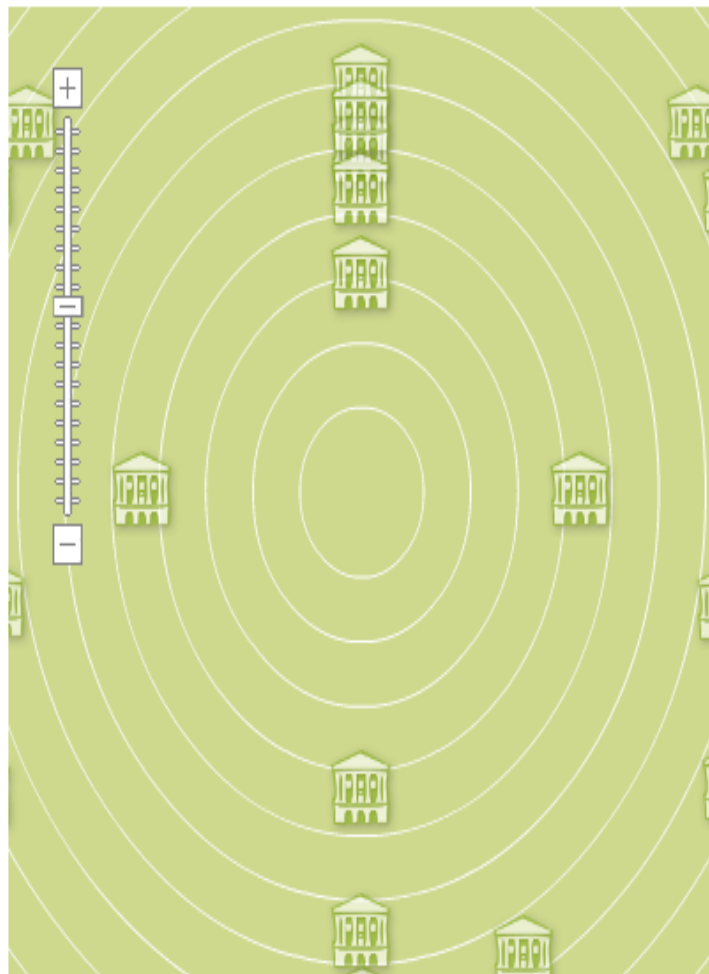
# summary comparison of Chile, Brazil and LAC average



# CHE ranking interactive website

## Universities

You can only choose up to 10 indicators at once.



## MY INDICATORS:

(S)= Student's judgements (F)= Facts (P)= Professor's judgements

### Academic studies and teaching

- ☒ Contact between students (S)
- ☒ Counselling (S)
- ☒ Courses offered (S)
- ☒ E-Learning (S)
- ☒ Study organisation (S)
- ☒ Teaching evaluation (S)

### Equipment

- ☐ IT-infrastructure (S)
- ☐ Library (S)
- ☐ Library - computer workstations
- ☐ Rooms (S)

### International orientation

- ☐ Support for stays abroad (S)

### Job market and career-orientation

- ☐ Job market preparation (S)
- ☐ Practice Support (S)

### Overall opinions

- ☐ Overall study situation (S)
- ☒ Reputation for academic studies and teaching (P)
- ☒ Research Reputation

### Research

- ☒ Many internationally visible publications (F)
- ☒ many doctorates (F)
- ☐ many publications (F)
- ☐ much third party funding (F)

### Town and University

- ☐ Higher education sport (S)
- ☐ low rent (F)
- ☐ small university location (F)

# conclusion



Upgrade your knowledge –  
measure, assess and compare your universities!

# **Benchmarking Tertiary Education**

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Gero Federkell



# lessons

- thirst for information, culture of transparency and accountability
- rankings = one among many QA and accountability
- international comparisons help to stimulate a healthy debate on main challenges





# benchmarking

- different type of analysis
  - system-wide rather than institutional
  - multi-dimensional
  - alignment of key dimensions
- actionable policy levers
  - informed decisions



# Minnesota Measures

2008 Report on Higher Education Performance



# clear goals

Building Minnesota's  
world-leading status  
in the knowledge  
economy requires  
setting goals for HE and  
measuring results.

Governor Tim Pawlenty

## GOAL ONE

Improve success of all students,  
particularly students from groups traditionally  
underrepresented in higher education.

## GOAL TWO

Create a responsive system that produces  
graduates at all levels who meet the demands  
of the economy.

## GOAL THREE

Increase student learning and improve skill  
levels of students so they can compete  
effectively in the global marketplace.

## GOAL FOUR

Contribute to the development of a state  
economy that is competitive in the global  
market through research, workforce training  
and other appropriate means.

## GOAL FIVE

Provide access, affordability and choice  
to all students.



# benchmarking

## Research Expenditures as a Proportion of Gross Domestic Product by State and Country

	2000	2001	2002	2003	2004
<b>Top 3 States</b>					
New Mexico					8.0%
Maryland					6.3%
Massachusetts					5.2%
Minnesota	2.3%	2.6%	2.6%	2.8%	2.7%
Rank	17	16	14	15	14
National average	2.7%	2.7%	2.5%	2.6%	2.4%
Peer States <sup>5</sup>	2.7%	2.7%	2.5%	2.5%	2.5%
OECD Countries Average	2.2%	2.3%	2.2%	2.3%	2.3%
<b>Top 3 Countries</b>					
Finland					3.5%
Japan					3.1%
Korea					2.9%

Source: The National Science Foundation (national data), Organisation for Economic Cooperation and Development (International data).

Note: In order to scale the measure across states, the indicator was divided by gross domestic product by state which is provided by the Bureau of Economic Analysis.











